

## Rutgers Life Sciences Consulting Club

### What is Life Science Consulting?

- Help clients develop strategies and make decisions in challenging situations
- Work with client management to overcome obstacles and achieve outstanding results
- Bring the best expertise to clients through effective teams and industry experts
- Gather information, analyze, and provide solutions
- Devise strategies to achieve the desired outcome in a given premise
- Present it to your client as deliverable

### What firms look for, why they are aggressively recruiting PhDs, and how the consulting club can help you land a job:

- Ability to critically analyze and solve complex problems (Ph.Ds are experts in this)
- Ability to set and achieve goals (If you have a Ph.d you have that ability)
- Ability to impact outcomes and influence others (RLSCC can help you identify, practice, and implement those skills)
- Ability to build long term relationships with clients and colleagues (RLSCC participation gives you access to top tier consultants, industry experts, universities, and other PhD students: expand your network and improve your networking skills)

“Our Ph.Ds are out performing our MBAs, we’re focusing more on Ph.D recruitment than ever”-  
BCG Consultant

### Big 3 management consulting firms:

- McKinsey and Co
- Bain
- BCG

### Some prominent healthcare consulting firms:

- Clearview
- ZS
- Navigant
- L.E.K
- Defined Health
- Dedham Medical
- InVentiv Health